



**drivetravel.com**

**October 2003**

**Newsletter**



**BOOK EARLY FOR AUSTRALIA AND NEW ZEALAND**

October to March are the busiest months for travel within Australia and New Zealand, particularly for visitors from overseas who wish to escape the Northern Hemisphere winter and enjoy the Australian & New Zealand sun, lifestyle and friendly people! Every year we receive a large number of booking requests that we cannot satisfy because all the vehicles are already booked. If you are in a position to make a decision now, please let us know so we can secure a vehicle and, hopefully, confirm your reservation. If you cannot book now, we will certainly do our best to assist when you are in a position to proceed. As the specialist International wholesale reservations office representing 8 different motorhome companies in each country, we are sure to find the ideal vehicle for your trip with the best value. We also offer cars, station wagons, 4-wheel drives, mini-buses in both countries with Guaranteed Best Value rates. If you are travelling in both Australia and New Zealand we can combine the two rentals so that you can take advantage of long term rates. If you are flying into Australia from anywhere in the world—we can quote you on your airfare. If you are flying from Australia to New Zealand we can offer Fantastic Fares with award winning Emirates airlines. Whilst in Australia consider doing a Captain Cook Cruise... We offer cruises on the Great Barrier Reef, the Murray River and Sydney Harbour. We currently have some great offers ranging from 25% off selected weekend cruises to 35% off our 3,4 & 5 day cruise in Fiji and in Sydney we offer 2 night cruise & hotel packages which are proving to be really popular. Send us an email or give us a call—one of our friendly consultants will be happy to help you.



**MOTORHOMES AUSTRALIA & NEW ZEALAND**

'See Australia & NZ rates' discounted by up to 44%

**AUSTRALIA 4WD OFFERS**

Freedom of use —Travel on any gazetted road or track!  
Unlimited kms  
Camping Equipment for hire  
No Broome surcharge!!

**NZ CAR RENTAL**

From \$27 per day  
Camping equipment  
Cooler boxes, fishing rods  
and Golf Clubs to rent !

**AUSTRALIAN CAR HIRE OFFER**

**Book 7 days and get 1 day free**  
**Available: 10Oct-12Dec03 - certain categories only**

**NEWS:** This month we welcome Francis Wilson into our I.T section on a full time basis. We've given him a looong list of things to do - so look out for wizard web work and huge improvements! (Just to put the pressure on him & stop the long coffee breaks!). This month also sees the business owner, Tony off to Europe doing quality checks on our products. Tracey, the reservations manager, is also off on a 6 week trip testing out the motorhomes in Spain and the canal boats in France with her family. Expect detailed reports!

One thing we will mention is that no one in our office ever travels without taking out travel insurance. This is so essential. The most important aspect of travel insurance is Medical cover. A heart attack in the USA for instance could easily set you back \$250 000—add cost of repatriation (6 business class seats + nurse and doctor) and your bill could easily top \$500 000. Of course it covers things like luggage, loss of travel documents, cancellation fees, ski run closure as well as 'Rental vehicle Insurance excess' which is pretty pertinent in our line of business. This means that should you have an accident in a rental car or motorhome you will have to pay the rental company the excess but you will be refunded when you return. Note that this varies from company to company so if you are not taking insurance with us—please check out the fine print before accepting your policy. Please read the fine print carefully as exclusions will apply eg. Drinking and driving would void the rental vehicle insurance excess clause!! Lastly—note that insurance would cost you the same if you took it out 8 months before you left or the day you left BUT you are only covered from the day the policy is issued! Therefore sooner rather than later is the deal !!

**We Specialise in Cars , Motorhomes, 4WD's, Canal and Riverboats Worldwide**

**OUR ADDRESS:** 2 / 1 Balmoral Street, (P O Box 1518), Frankston, Vic 3199, Australia  
Tel: 03 8781 1120 or 1300 88 35 88 within Australia Fax: 03 8781 1139 (Int'l code +61-3)  
Email: sales@drivetravel.com www.drivetravel.com

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## OCTOBER SPECIALS

### CANAL & RIVER BOAT EARLYBIRDS

#### LOCABOAT

Book by 31Oct03 & get 5% off Classic Penichettes in selected areas.  
10% off one week cruises between 3-9April / 26June-02July + 4-10Sept  
P1107 for price of P1107 in periods A+B

#### CROWN BLUE

Book by 15 Nov03 + receive 5% off Crown & Princess Class  
10% off Canal Class boats  
Discounts off 2nd week

#### AMADEUS WATERWAYS

5% Off all 2004 cruises on the Amadeus Symphony & the new Artistry which starts cruising in May04. Fabulous itineraries.  
Ask for a brochure today.

#### IRELAND CAR RENTAL

**FREE UPGRADE**  
Book 14 days in advance

#### VARIOUS UK CAR SPECIALS

- 1 – From \$29 per day (Australian)
- 2 – 14 Day Advance Booking Specials
- 3 – Nine companies to choose from

\* Conditions apply. Call now for more information. \*

#### CAR LEASING IN EUROPE WITH RENAULT & PEUGEOT

From \$20 per day—Tax Free  
45 Locations—Europewide  
Travel to Poland & Hungary now allowed

## EARLYBIRD SPECIALS!

#### LAST MINUTE CANAL BOAT SPECIALS

It is still nice down in the South of France  
Ask about last minute offers.

#### HOLLAND MOTORHOMES

##### WINTER SPECIAL

2 & 3 Month Winter Rentals at

**Unbelievably LOW PRICES!**

Rates start from \$15 (Australian) per person per day!

Valid for rentals between 01 Oct 2003 and 15 Apr 2004

Book **NOW** for travel in **2004** at **2003 RATES!!**

#### MOTORHOME SPECIALS

For UK, France, Italy, Spain, Canada, Holland, USA and Chile.

#### CANAL BOATS

In UK, Holland, Ireland, Germany, France, Scotland and Italy

#### CAR LEASING

Both Renault and Peugeot  
At 2003 rates !!

#### MOTORHOMES USA

\$800 For up to 21 nights  
Cheaper than car hire!  
500 miles included

Valid from Nov03—March 04 from Los Angeles, San Francisco, Las Vegas & Dallas

#### CANADIAN MOTORHOMES

Book by 31Oct & get **10% discount** off the daily rate +

If you rent for 27 days + receive 5% discount  
If you rent for 45 days or more receive 10% discount

THE ABOVE DISCOUNTS CAN BE COMBINED

*To qualify a 25% deposit is required and balance is to be paid by 31 October 2003 unless otherwise specified.  
All specials are of a limited nature and are subject to change without notice*

**NEWS:** For those contemplating a holiday somewhere different—why not consider South America or South Africa? In South America we offer motorhomes in Argentina and Chile. This is a good time of year to travel - the temperatures are more hospitable and you get best value. If you choose a summer holiday—head for the coastal resorts. The only problem seems to be availability. We are already pretty fully booked for Dec/Jan so if you are planning to travel - plan well in advance.

In South Africa, we offer cars, motorhomes and 4WD hire. The exchange rate offers tremendous value holidays. The climate is the opposite of those in Europe and North America. It is generally sunny and pleasant and the winters are mild. The scenery along the Garden Route—which is the coastal route between Jeffreys Bay and Cape Town is pretty spectacular. If you started in Johannesburg visit the now enlarged Kruger National Park and Sun City or even go on Safari to Botswana! If you start in Cape Town and have the time, why not drive up to Namibia? We have depots in Johannesburg, Durban, Cape Town, Port Elizabeth, Windhoek in Namibia, Gaborone in Botswana and Harare and Victoria Falls in Zimbabwe.

Let us help with your planning. We offer quotations within 24 hours...all Best Value Guaranteed !

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[sales@drivetravel.com](mailto:sales@drivetravel.com)